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U.S. Army Sustainment Command (ASC) & Army Contracting Command – Rock Island (ACC-RI)

Enhanced Army Global Logistics Enterprise (EAGLE)

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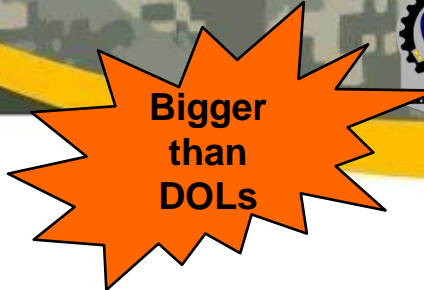
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Outline

- What is EAGLE?
- Why EAGLE?
- Acquisition History
- Proposed EAGLE Strategy
- Principles of EAGLE
- Basic Ordering Agreement
- Small Business Teaming and Joint Ventures
- Summary
- Points of Contact

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EAGLE Is.... Global Logistics Services*;

Supports: DOLs, Army Prepositioned Stocks, Theater Provided Equipment, Direct Theater Support, Left Behind Equipment, Pre-Deployment Training Equipment, New Equipment Training, New Equipment Fielding, RESET

Maintenance Operations

- Field Level Logistics
- Sustainment
- MWO/Warranty
- Tactical maintenance (ground, COMMEL, arms)
- TMDE
- GFE/GFP

Supply Operations

- Supply Support Activity
- Retail and Wholesale Property Accountability
- Shelf-Life
- STAMIS Operations
- Retrograde
- Central Issue Facility
- Readiness Reporting
- Ammunition Operations

Transportation Services

- Transportation
- Central Travel Office
- Central Receiving and Shipping
- NTV support
- Motor Pool Operations
- HAZMAT shipment
- Railhead Operations
- Household Goods Opns
- Installation Trans Office
- Movement Planning/Arrival/Departure Control Group

MWO-Modification Work Orders
 COMMEL – Communications and Electronics
 GFE – Government Furnished Equipment
 GFP-Government Furnished Property
 STAMIS-Standard Army Mgt Information System
 TMDE-Test Measurement and Diagnostic Equipment
 NTV – Non-Tactical Vehicles
 HAZMAT – Hazardous Materials

* Does not include Dining Facilities(DFAC), Laundry/Dry Cleaning, or Aviation Maintenance



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Why EAGLE?

Today

Objectives

- Multiple Sources of Repair
- Limited Requirements for Small Business
- Multiple Contracts
- Limited Competition (no change in contractors & fixed group sizes)
- Inconsistent PWS/QASP
- Lengthy Acquisition Lead Time
- Lack of Requirements Visibility/Validation
- Service Acquisition Trade/craft Concerns

Better Buying Power Directive

Optimization of Service Contracting Directive

APBI/Industry Feedback

Market Research

EAGLE Cost Benefit Analysis

Acquisition Strategy

- Single Logistics Provider
- Increases Opportunities for Small Business as Primes
- Cost Avoidance
- Expanded Competition (On/Off Ramp & unlimited group size)
- Standardized Contracts and PWS/QASP
- Reduces Acquisition Lead Time
- Provides Services Portfolio Management
- Dedicated Business Office



Acquisition History

- **Field and Installation Readiness Support Team (FIRST) Contract**
 - Competitively awarded in Oct 2007
 - \$9B Ceiling over 7 years
 - Estimated \$2.1B ordered within 12-month period
- **Global Maintenance and Supply Services (GMASS) Contract**
 - Competitively awarded in Oct 2004
 - Approximately \$2.74B obligated over 5 year life
- **Tinker Air Force Base Contract Field Team (CFT) Contract**
 - Competitively awarded in Oct 2008
 - \$10.1B ceiling over 7 years (\$2.3B ordered in first year)
 - \$650M ordered in support of Army requirements in 12-month period



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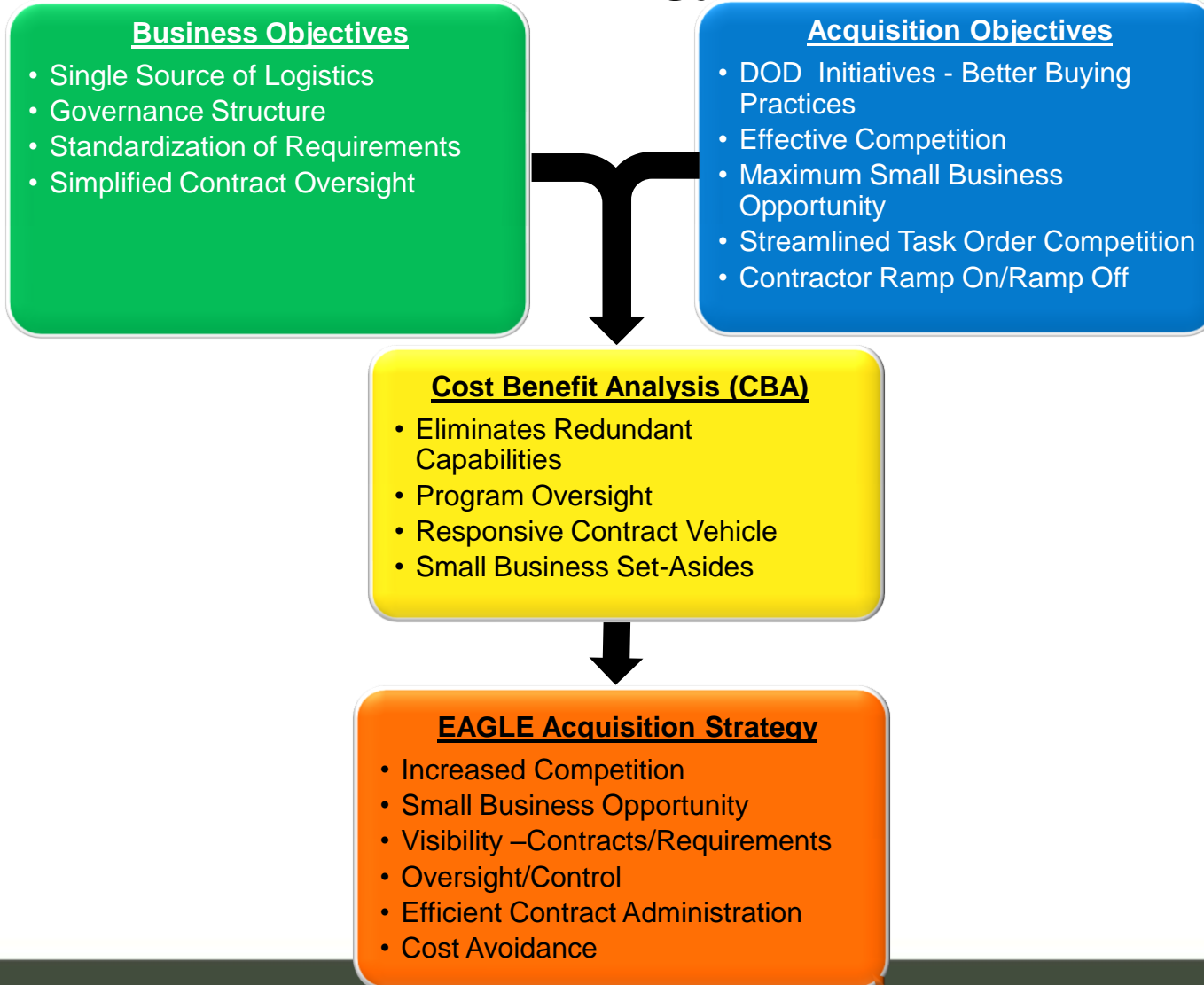
Acquisition History

- Global Property Management Support Services (GPMSS) Contract
 - Competitively awarded in Jun 2006
 - \$750M ceiling over 5 year life
- Integrated Logistics Support Service (ILSS) Contract
 - Bridge contract between GPMSS and EAGLE
 - Competitively awarded in Sep 2010
- Over 250 additional stand-alone contracts
 - Estimated \$800M ordered in 12 month period

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Getting to the EAGLE Strategy





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Proposed EAGLE Strategy

- Standardized Performance Work Statement, Quality Surveillance Plan, and Performance Requirements for Supply, Maintenance, and Transportation
- Single Installation Logistics Provider – Requirements Task Order
- Executed through the use of Multiple Basic Ordering Agreements (BOAs) – 5 year period, updated annually
- Value of requirements determine Small Business Set-Aside or Unrestricted competition
- Requirements executed through Task Order Competitions
- Establishment of an EAGLE Business Office (validates requirements, tracks performance against established metrics)

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EAGLE Principles

- Unlimited Number of BOAs
- Requirements Task Orders for an Installation Logistics Requirement
- BOAs reviewed annually – On-ramp
- Requirements advertised annually and as they occur
- Special projects, e.g. Army Prepositioned Stock, New Equipment Fielding, New Equipment Testing (those outside of installation logistics) will use the “Rule of 2” to determine set-aside
- Authorized contract types: Firm Fixed Price, Cost Reimbursable and Time & Material (least preferred)
- North American Industrial Classification System (NAICS) code 561210 – Facilities Support Services

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EAGLE Principles

CONUS Installation Logistics

- Annual Requirements \leq \$1M - executed by the local Installation Contracting Office
- Annual Requirements $>$ \$1M and \leq \$35.5M, Small Business Set-Aside – executed by ACC-RI
- Annual Requirements $>$ \$35.5M, “Rule of 2”, otherwise Unrestricted – executed by ACC-RI

Non-Installation Logistics

- No annual dollar threshold – executed by ACC-RI
- “Rule of 2” to determine set-aside; otherwise Unrestricted



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Basic Ordering Agreement – FAR 16.703

Written Instrument of understanding between the Government and a contractor – BOA is NOT a contract

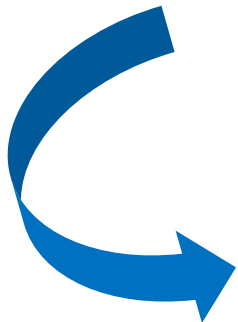
- **Includes terms and clauses applicable to future task order awards**
- **Description of services to be provided**
- **Methods for pricing, issuing, and delivering future task orders**
- **No minimum quantity**
- **More expansive competition**

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BOA Execution / FAR 15.202 Multi-step Process

Step 1

- Advertise for capabilities & experience
- Analyze for minimum qualifications
- Provide feedback to contractors



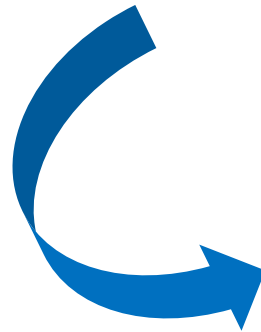
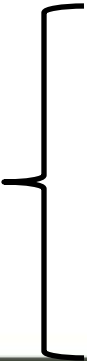
Step 2

- Request for Proposal (RFP) - annual requirement
- Evaluate for qualified contractors
- Execute basic ordering agreements (BOA)

Establishes
BOAs



Task Order
Competition



Step 3

- RFP – installation logistics requirement
- Compete among BOA holders
- Award requirements task order



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Small Business Teaming and Joint Ventures

- All annual installation logistics requirements \leq \$35.5M will be set-aside for Small Business
- Small businesses may elect to create a Small Business Joint Venture (JV) in order to compete
- In accordance with FAR 19.101(7)(i)(B)(1), “relaxed” affiliation rules apply
 - Size standard applied to individual concerns not to the aggregate of the JV. SB concerns can create teams that, combined, exceed the \$35.5M 3-yr average annual receipts for the NAICS 561210 as long as each individual affiliate does not exceed the size standard.
- Benefit to SB – Allows SB companies to combine efforts, property, skill, knowledge, financial and human resources to increase competitiveness.

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EAGLE Acquisition Summary

- Multiple Basic Ordering Agreements executed
- Installation Logistics Requirements to be competed resulting in Requirements Task Orders
- Installation Logistics Annual Requirements \leq \$1M not under EAGLE, but EAGLE Compliant (local installation contracting office)
- Installation Logistics Annual Requirements $>$ \$1M and \leq \$35.5M, set-aside for Small Business (ACC-RI)
- Installation Logistics Annual Requirement $>$ \$35.5M, “Rule of 2” or competed on an Unrestricted Basis (ACC-RI)
- Non-installation requirements, “Rule of 2” or competed Unrestricted (ACC-RI)
- Authorized contract types: Firm Fixed Price, Cost Reimbursable and Time & Material (least preferred)
- NAICS 561210, Size Standard: 3-year Average Annual Receipts of \$35.5M
- Potential value is \$23.5B over 5 years

***160% Increase in
projected dollars
awarded to Small
Business from
Status Quo**



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